



**10** YEARS  
*of*  
**VAANI!**

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ANNUAL REPORT 2015/16

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## Vision

**VAANI's vision** is to eliminate the most fundamental and overlooked problem with childhood deafness - **the inability of the child to communicate with his or her own parent.**

We believe that **every deaf child** is entitled to total and complete access to **communication, education, protection, and equality in all spheres, and information and knowledge to reach his or her full potential** as an individual and a member of society with **respect and dignity.**

It is our commitment to create an **empathetic and enthusiastic** environment for every deaf child, and to **empower** their families to nurture it.

## Mission

Our mission is to **bring language into the lives of deaf children and their families** and thus enabling them to have **meaningful conversations** between themselves and the world around them.

# Chairperson's Note

We are 10 years old and it is a time for **celebration, reflection and consolidation**, to acknowledge all that we did right, the successes we achieved, and in equal parts look at the challenges we have faced and things we could have done better. But most importantly it is a time to celebrate and thank all the people who have contributed to make VAANI grow into what it is today. So my message is about saying thanks to all the people who contributed to making VAANI this unique one-of-a-kind organisation.

To our young deaf children and their families, who are the very reason we exist, who give us insights into the strength and resilience of the human spirit, and its ability to rise in spite of seemingly insurmountable challenges. thus keeping us humble.

To the professionals who have helped build the capacity of all of us and especially our trainers, to have a holistic view of how to tackle the issues arising from childhood deafness in a way that has made our programmes unique.

To all our donors and well-wishers who have believed in us and supported us and our cause with time, resources and a belief in the importance of what we do.

And of course Team VAANI, a group of extraordinary people, filled with enthusiasm, energy and a strong sense of commitment. How could VAANI have become what it is without the people who make up its world!

So, thanks!

## Brinda Crishna

# Introduction

VAANI, Deaf Children's Foundation is the answer to a **Need**. A need that has been relegated to the background possibly from the inception of rehabilitation services for disabled persons. Rehabilitation has focused on the stakeholder, and education has focused on the child. For VAANI however, there are two primary stakeholders - very young deaf children and their parents.

The young parents are made responsible for the development and wellbeing of the child by the larger family in particular, and society in general. They are expected to do all the right things at the right time, under expert guidance of course, but expert guidance tends to overlook and even ignore two very important needs that burden the parents, particularly the mother - the Social and Emotional needs.

VAANI was therefore conceptualised as an organisation that would address needs of the very young deaf child but in partnership with the parents, or, in their absence, the primary caregiver. Because, generally, it is the parents who spend most time with the child.

Why a parent-professional partnership?

Because the professional has the technical knowledge and skills, but he spends just 2 to 3 hours with the little deaf child. However, a parent - especially the mother - knows her child best, and spends the entire day with her.

In order to prepare parents for the role of a partner to the professional, training facilities were planned. Training was not only restricted to skill development so that the parents would be able to work with their young deaf child with the challenges she faced with hearing, communication, and literacy. Programmes were also designed to instil in parents the ability and the confidence to accept their child's "differences", help and guide their child through her formative school years towards becoming a confident independent adult, and groom themselves as agents of change by influencing policy-making authorities and the Government.

**Sreela Bose** - Senior Technical Resource

# 10 Years!

**VAANI completes 10 years** and what an inspiring journey it has been!

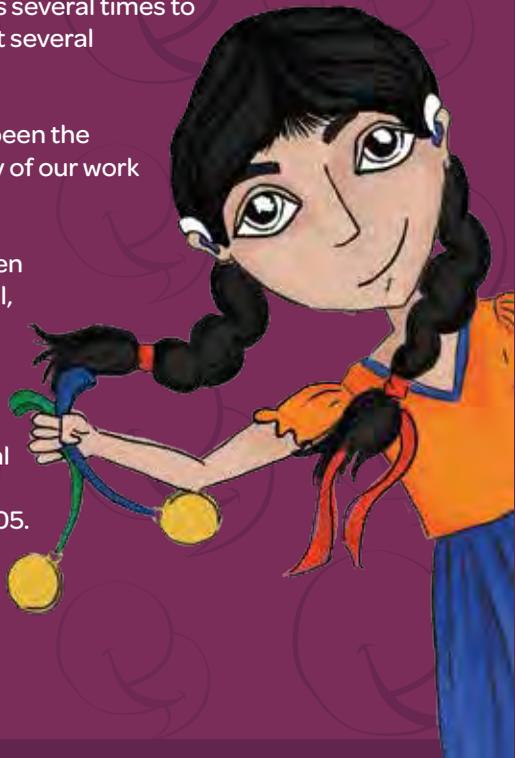
As with all stories of growth, we saw successes and failures, and with it a need to learn, adapt, and move forward. Prompted by our learnings, accomplishments, and enthusiastically positive response in the East and Northeast of India over the last decade, we decided that it was time to take our work to other states as well. As we progressed into the future, it became increasingly clear that if we were to scale up rapidly in the next few years, we would need to establish a strong digital presence with a solid technological foundation; we would need to adapt our resource mobilisation and communication techniques with the current trends in the global industry; we would need to create a digital infrastructure to manage our services and beneficiaries more efficiently. In order to do this effectively we decided to move our Head Office to one of the technology hubs of India from where we can manage a successful national presence.

In August 2015, we moved our Head Office from Kolkata to Bangalore. Being not just a hub, but the technology capital of India, meant that we now have access to the latest technology and trends associated to this sector. We set up office in the lovely residential area of Kalyan Nagar, Bangalore and expanded our team and set up two dedicated units for communications and resource mobilisation. We also strengthened our programmes team with dedicated programme managers for each state.

This year, we would like to dedicate our annual report to all our children, parents, teachers, trainers, professionals, partners, funders, and team for their generous support.

# VAANI Record holders!

- The first ever parents that came forward to support us were Mukti Bhattacharya in West Bengal, Sangita Doloi in Assam, and Hemamalini KN in Karnataka.
- The youngest ever student to join the VAANI family was Punith, an 18 month old boy from Bangalore.
- Shubh Aggarwal from Assam is VAANI's oldest student and has been coming to us for 8 years.
- Our most committed individual donor is Viveck Crishna. He has mobilized his personal circles several times to raise funds for VAANI and to support several of our events.
- Our largest corporate donors have been the Jamsetji Tata Trust, funding majority of our work in Assam.
- Our most unexpected donor has been the Indian cricketing legend, Arun Lal, who mobilised the entire Indian Cricket team to take part in a fundraising event for VAANI.
- Sreela Bose was our Senior Technical Consultant and trainer to the entire VAANI staff since its inception in 2005.



# A big shout out to... OUR DONORS!

## Corporates

Tata Consultancy Services  
Pirojsha Godrej Foundation  
Indecomm Global Services Pvt Ltd  
Psychometric Solutions Systems Pvt Ltd  
Naavinya CAD Soft Pvt Ltd  
J Thomas & Co  
Accenture via Charities Aid Foundation  
Tech Mahindra Foundation  
Azim Premji Philanthropic Initiatives  
Jamsetji Tata Trust

## Charitable Trusts

Society for Indian Children's Welfare  
Shankar Charity Trust  
Rajni Nijhawan Charitable Trust (Parcon India Pvt. Ltd)

## Individuals

Mr. Rebello  
Mrs. Padmaja  
Ms. Heena  
Pervez Goiporia  
Harsha Karuna  
Nazreen Percy  
Rajesh Naik  
Shiva Kumar  
Mr. Prakash  
Geetha Sridhar

Sundar Vardavam  
Mrs. Elizabeth  
Neeru Senna  
Prakash P  
Stanley Pinto  
Shilpa Sharma  
Viveck Crishna  
Sunil DMonte  
Gagan Bhatnagar

## ● 2005

VAANI was registered as a Trust with the Additional Registrar of Assurances in Kolkata on August 9, 2005.

## ● 2006

VAANI held its first ever seminar in Kolkata on the 16th of January, 2006. It was a first of its kind workshop with the participation of only the parents and their children. It was this seminar that showed us the way forward and set the tone of our work.

## ● 2007

VAANI began operations in the North East of India, starting with Assam.

## ● 2008

VAANI held its first Family Day in Kolkata

## ● 2009

VAANI held its first large fundraising event with members of the Indian and Sri Lankan cricket teams, including Sachin Tendulkar and Sourav Ganguly. The event was conceptualised and made possible by former test cricketer Arun Lal.



## ● 2010

VAANI reached a total of 3222 beneficiaries through various types of programmes in the East and the Northeast.

## ● 2011

VAANI's first parents group in Guwahati, Assam, registers itself as an NGO called Dikshruti to serve as an early intervention centre.

## ● 2012

VAANI won the eNGO award for its use of Information and Communication Technology to advocate issues around childhood deafness. We were also chosen as one of the Top-Rated Non-Profits for 2012 by GreatNonprofits.

## ● 2013

VAANI was recognised as a National Technical Agency on Childhood Deafness by SSA under the Ministry of Human Resource Development. We participated in a two-day consultation on developing a national plan to improve deaf education through the SSA programme.



● **2014**

VAANI established a unique Public-Private-NGO partnership. For the first time ever, an MoU was signed to work through the Government of Assam's Ministries of Social Justice and Empowerment, Education and Health, to provide support for deaf children across 26 blocks of 3 districts in Assam.



● **2015**

VAANI moves its Head Office to Bangalore with dreams to expand its reach to many more states in India.

## AUDIT REPORT

We have audited the attached Balance Sheet of **VAANI DEAF CHILDREN'S FOUNDATION**, Flat No. 1, Shree Apartments, 4G, Tiljala Road, Kolkata - 700046 as at 31st March, 2016 and the Income & Expenditure Account and Receipt & Payment Account for the year ended on that date relating to Consolidated Account. These financial statements are the Responsibility of the Trust's Management. Our Responsibility is to express an opinion on these financial statements based on our audit.

1. We conducted our audit in accordance with the auditing standard generally accepted in India. Those standards require that we plan & perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on test basis evidence supporting the amounts and disclosure in financial statements. An audit also includes assessing the accounting Principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

2. We further report that:

- a. We have obtained all the information and explanation, which to the best of our knowledge and belief were necessary for the purpose of our audit.
- b. In our opinion, the Trust as required by law has kept proper books of accounts so far as appears from our examination of those books.
- c. The Balance sheet, the Income & Expenditure and the Receipt & Payment Accounts referred to in this report are in agreement with the books of account.
- d. In our opinion the Balance Sheet, the Income & Expenditure Account and the Receipt & Payment Accounts dealt with in this report, are in compliance with the Accounting Standards as applicable.
- e. In our opinion and To the Best of information and according to the explanation given to us, read with the notes appearing in Schedule- 1, the Said Balance Sheet, the Income & Expenditure Account and the Receipt & Payment Account give a true and fair view in conformity with the Accounting Principles generally accepted in India:
  - I. In the case of Balance Sheet, of the state of affairs of the Trust as at 31st March 2016
  - II. In case of Income and Expenditure Account, of the Deficit on Income over Expenditure for the year ended on that date and
  - III. In case of Receipt and Payment Account, of the receipt and payment of the Trust for the year ended on that date.

**For VAANI, Deaf Children's Foundation**



**Brinda Crishna**  
Trustee, Chairperson  
Date: September 24, 2016

**For KUNAL & ASSOCIATES**  
Chartered Accountants  
(FRN: 316003E)



**CA. Asitava Roy**  
Partner  
Membership No.52787

## Consolidated Receipt and Payment Account for the year ended 31st March 2016

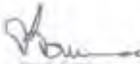
### Receipts

Particulars	Amount (Rs.) as of 31.03.2016	Amount (Rs.) as of 31.03.2015
Opening Cash and Bank balance	52,16,573.78	54,80,705.31
Grants & Donations	196,12,059.70	120,96,652.97
Other Income	5,55,966.70	2,97,696.50
Liabilities	-	-
Realisation of FD	15,00,000.00	-
<b>Total</b>	<b>268,84,600.18</b>	<b>178,75,054.78</b>

### Payments

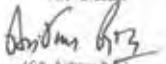
Particulars	Amount (Rs.) as of 31.03.2016	Amount (Rs.) as of 31.03.2015
Human Resource	77,07,892.00	58,15,699.00
Operational Expenses	62,11,856.00	25,31,994.00
Office & Administrative Expenses	32,32,368.78	21,74,790.50
Fixed Assets	1,38,193.00	3,42,073.00
Fixed Deposits	-	15,00,000.00
Loans and Advances	3,91,445.00	10,281.00
Other Payment	3,42,716.00	2,64,711.50
Bank Charges	14,035.16	18,932.00
Closing Bank & Cash Balance	88,46,095.14	52,16,573.78
<b>Total</b>	<b>268,84,601.08</b>	<b>178,75,054.78</b>

For VAANI, Deaf Children's Foundation

  
 Brinda Crishna  
 Trustee, Chairperson  
 Date: September 24, 2016  


**Brinda Crishna**  
 Trustee, Chairperson  
 Date: September 24, 2016

For KUNAL & ASSOCIATES  
Chartered Accountants  
(FRN: 316003E)

For KUNAL & ASSOCIATES  
 Chartered Accountants  
 FRN: 316003E  
  
 CA. Asitava Roy  
 Chartered Accountant  
 Membership No. 52787  


**CA. Asitava Roy**  
 Partner  
 Membership No. 52787

## Income & Expenditure Statement for the year ended 31<sup>st</sup> March 2016

### Income

Particulars	Amount (Rs.) as of 31.03.2016	Amount (Rs.) as of 31.03.2015
Grants & Donations	164,51,671.70	129,27,592.63
Other Income	5,55,966.70	3,04,313.00
<b>Total</b>	<b>170,07,638.40</b>	<b>132,31,905.63</b>

### Expenditure

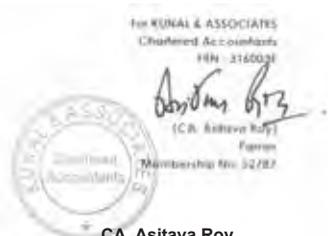
Particulars	Amount (Rs.) as of 31.03.2016	Amount (Rs.) as of 31.03.2015
Human Resource	80,09,882.00	58,17,359.00
Operational Expenses	62,28,532.00	25,31,994.00
Office & Administrative Expenses	32,69,563.78	22,29,403.50
Bank Charges	14,035.16	18,932.00
Depreciation	1,26,746.18	1,12,152.98
over Income transferred to General Fund	(6,41,120.72)	25,22,064.15
<b>Total</b>	<b>170,07,638.40</b>	<b>132,31,905.63</b>

**For VAANI, Deaf Children's Foundation**



**Brinda Crishna**  
Trustee, Chairperson  
Date: September 24, 2016

**For KUNAL & ASSOCIATES**  
Chartered Accountants  
(FRN: 316003E)



**CA. Asitava Roy**  
Partner  
Membership No.52787

## Balance Sheet as of 31<sup>st</sup> March 2016

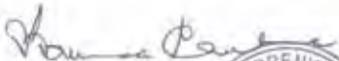
### Source of Funds

Particulars	Amount (Rs.) as of 31.03.2016	Amount (Rs.) as of 31.03.2015
Trust Fund	30111.00	30111.00
General Fund	2974887.85	3616008.57
Specific Fund	6983847.39	3834381.00
Current Liabilities & Provision	421451.00	54668.00
Total	10410297.24	7535168.57

### Application of Funds

Particulars	Amount (Rs.) as of 31.03.2016	Amount (Rs.) as of 31.03.2015
Fixed Assests	584000.34	572554.29
Loan & Advance	980201.50	246040.50
Cash & Bank	8846095.14	6716573.78
Total	10410296.98	7535168.57

For VAANI, Deaf Children's Foundation

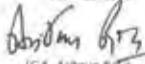
  
 Brinda Crishna  
 Trustee, Chairperson  
 Date: 24/09/2016



**Brinda Crishna**  
 Trustee, Chairperson  
 Date: September 24, 2016

For KUNAL & ASSOCIATES  
 Chartered Accountants  
 (FRN: 316003E)

For KUNAL & ASSOCIATES  
 Chartered Accountants  
 FRN - 316003E

  
 CA. Asitava Roy  
 Partner  
 Membership No. 52787



**CA. Asitava Roy**  
 Partner  
 Membership No.52787

# GOVERNANCE

## Details of Board of Trustees

Name	Position on Board	No. of Meetings Attended
Mrs. Brinda Crishna	Chairperson	2
Mr. Akhil S. Paul	Trustee	1
Mr. Krupakaran David	Trustee	2
Mrs. Indrani Roy	Trustee	4
Mrs. Arundhati Gupta	Trustee	4
Mr. C. A. Mohan	Trustee	2
Mr. Mahesh Devaiah	Trustee	1
Ms. Ayesha Sreekanth	Trustee	1

### Remuneration and reimbursements to Mrs Crishna (Chairperson of the Trust):

Honorarium: Nil

International Travel: Nil

Domestic travel: Nil

Local conveyance: Nil

Entertainment Expenses: Nil

Others: Nil

**Amount reimbursed to other Board members: Nil**

### Trustee Board Meetings Dates

06.07.2015

06.11.2015

09.09.2015

21.03.2016

# GOVERNANCE

## Details of Staff

VAANI Staff	Name	Designation	Remuneration (in Rs.)
Highest paid person in the organisation (staff or consultant)	Sarita Pradhan	Director	Rs.12,00,000
Lowest paid person in the organisation (Staff or consultant)	Bikram Rajak	Office Assistant	Rs.1,06,500

**Total cost of international travel by all personnel (including volunteers) & Board Members:** Nil

Slab of gross salary plus benefits	Male	Female	Total
less than 5000	-	-	-
5,000 - 10,000	9	14	23
10,000 – 25,000	13	1	14
25,000 – 50,000	3	4	7
50,000 - 100,000	-	1	1

# Did you know?

Rs 3000/- will provide teaching and learning materials for a deaf child for three months.

Rs 5000/- will provide nutritional supplements for a deaf child for one year.

Rs 8000/- will enable life skills training for 15 deaf children for one year.

Rs. 10,000/- will equip 3 sets of parents with specialised skills to communicate and support their deaf children for one year.

For online donations, please visit our website:

[www.vaani.in](http://www.vaani.in)

For bank transfers within India, the details are:

Bank Name: **HDFC**  
Branch: Central Plaza, Kolkata  
Account Number: **00141450000116**  
Account Name: VAANI, Deaf Children's Foundation  
MICR number: **700240003**  
Current/Savings Account: **SAVINGS ACCOUNT**  
SWIFT Code/Remittance Instructions (please check with your bank):  
**HDFCINBB**  
IFSC CODE: **HDFC0000014**

For bank transfers from abroad, the details are:

Bank Name: **HSBC**  
Branch Name: Shakespeare Sarani  
Account Number: **025-329327-002**  
Account Name: VAANI, Deaf Children's Foundation  
MICR number: **70039010**  
Current/Savings Account: **CURRENT ACCOUNT**  
SWIFT Code/Remittance Instructions (please check with your bank):  
**HSBCINBB**  
IFSC CODE: **HSBC0700010**

Cheques and Demand Drafts can be drawn in the name of 'VAANI, DEAF CHILDREN'S FOUNDATION', and sent to our Head Office:

No. 801, 2A Cross, 8th Main, HRBR 1st Block  
Kalyan Nagar, Bangalore 560 043  
(ph) +91 80 2545 7124

**Head Office:**

No. 801, 2A Cross, 8th Main  
HRBR 1st Block  
Kalyan Nagar  
Bangalore 560 043  
(ph) +91 80 2545 7124

**Registered Office and Regional Office (East):**

Flat #1, Shree Apartments  
4G, Tiljala Road  
Kolkata 400 046  
(ph) +91 33 40601117

**Regional Office (North-East):**

House # 27, Navagiri Road  
Chandmari, PO Silpukhuri  
Guwahati 781003  
(ph) +91 361 2666015

vaani@vaani.in  
[www.vaani.in](http://www.vaani.in)



**VAANI**

Deaf Children's Foundation