A close-up photograph of a young child with dark hair and a bright red tilak on their forehead. The child is wearing a hearing aid on their left ear and is smiling broadly, showing their teeth. The background is a dark blue pattern of stylized leaves. The overall mood is happy and positive.

**VAANI**  
DEAF CHILDREN'S FOUNDATION

# **ACTION PLAN!**

ANNUAL REPORT 2017/18

# **ACTION PLAN!**

## **ANNUAL REPORT 2017/18**

*written and designed by*  
Nafisa N Crishna

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## ...OUR VISION...

VAANI's vision is to advocate for the right of every deaf child to a full and complete life with respect and dignity.

## ...OUR MISSION...

VAANI's means 'sound of the soul', and it works to bring language into the lives of deaf children and their families and thus enabling them to have meaningful conversations between themselves and the world around them.

Our mission is to promote the entitlement of every deaf child to total and complete access to communication, education, protection and personal safety, equity and equality in all spheres and information and knowledge to reach his or her full potential as an individual and as a member of society.

## ...Meet Little Vani...

**Vani is a little deaf girl, bright, alert and just a little bit shy.**

**She represents every Indian deaf child who is the direct beneficiary of all the activities of VAANI, Deaf Children's Foundation.**



## **...FOUNDER'S NOTE...**

During the course of this year I stepped down as Chair of the organisation I had founded, with a sense of quiet satisfaction and thankfulness.

I have deeply believed that no individual is greater than the whole, whose success must be based on a strong foundation and because of inherent strengths and philosophy. I can say with great pride that VAANI is just that, a strong and sound organisation; It has deep roots that has remained focused on its mission to strive to ensure that the rights of all deaf children and their families to enjoy equality in all aspects of life, are met.

We have had many milestones to celebrate and we hold our heads up with pride. At the same time we have had our fair share of ups and downs, but through them all we have remained focused on our core mission and our work has grown, and continues to grow apace.

I would like to thank all those who have contributed to this success...

- our young deaf children and their families, who are the very reason we exist, who give us daily insights into the strength and resilience of the human spirit and its ability to rise above seemingly insurmountable challenges, thus keeping us humble.
- the professionals who have helped build the all our capacities, especially our trainers, to have a holistic view of how to tackle the issues arising from childhood deafness in a way that has made our programmes unique.
- all our donors and well wishers who have believed in us and supported us and our cause with time, resources and a belief in the importance of what we do.
- and of course Team VAANI, a group of extraordinary people, filled with enthusiasm, energy and a strong sense of commitment.

How could VAANI have become what it is without the people who make up its world?

**...Brinda Crishna...**

## **...CHAIRPERSON'S NOTE...**

During the year, Brinda Crishna, our Founder Trustee stepped down as Chairperson as per the requirements of our Trust Deed after a decade of yeoman service. I have taken over to continue our journey to fulfil the cause for which we have come together. Brinda will continue to guide as a Trustee on the Board.

It has been a year of changes at VAANI.

Two new Trustees had joined the Board, both bringing with them their expertise and experience to strengthen the organisation.

VAANI has a new Director, who comes from the field of Hearing Impairment, besides having had experience in the NGO sector. The VAANI team too has grown significantly and new team members bring with them their own unique skills to broaden and deepen the scope of our work.

Therefore, there is an air of optimism and enthusiasm and we are confident that the organisation will surge ahead. At the passing of another year, we rededicate ourselves to continue to impact the lives of deaf children and their families across some of the remotest parts of India.

None of this would have been possible without the incredibly passionate VAANI team who work with passion and commitment.

Finally, we are ever grateful to all our friends, donors, and well-wishers who continue to support us in this cause.

**...Ramaswamy T.V....**

## **...DIRECTOR'S NOTE...**

It is with great pride, I would like to present the VAANI Annual Report 2017/18 and appreciate the opportunity to do my bit.

My tenure at Vaani started on May 15, 2018, and I am hopeful to enhance VAANI's impact in the coming years.

Over more than 12 years we have silently succeeded in making a huge impact on our Children with Hearing Impairment.

As we move forward in 2018, we aim to build on our programmes by being more innovative, by expanding our reach and proving to be an effective resource for our Children with Hearing Impairment.

At Vaani we have a very dedicated and experienced team and together we hope to advocate for the right of every deaf child to a complete life of respect and dignity.

Our need and potential for our work are growing every day and our work ahead depends on the support and motivation from donors, partners, and families who have been strong pillars of support.

I am immensely grateful to all our friends whose energy and support has sustained us.

Thank you and I look forward to the amazing year 2018.

**...Sumedha Vijaylaxmi Joglekar...**

## ...WHO WE ARE...

VAANI is a non-profit agency working and we work towards enabling communication for deaf children and their families. We are a team of social development professionals and teachers of the deaf, united in our beliefs and desire to bring about a change in the condition of deaf children in India.

## ...WHAT WE DO...

VAANI was created in 2005, and works to ensure the basic human rights of deaf children in a holistic manner. On the ground, VAANI works with partner organisations to strengthen training and services that reach deaf children and their families. At a macro level, VAANI works with the Government and public institutions to advocate for better policies for childhood deafness.

VAANI's uniqueness is that we are a **catalyst agency**: we work with ALL those who affect a deaf child's world to bring about lasting and sustainable change so that deaf children can participate in everyday life just like other children.

## ...WHY WE DO WHAT WE DO...

VAANI is the answer to a **Need** - one that has been relegated to the background possibly from the inception of rehabilitation services for disabled persons. Rehabilitation has focused on the stakeholder, and education has focused on the child. For VAANI however, there are two primary stakeholders - very young deaf children and their parents.

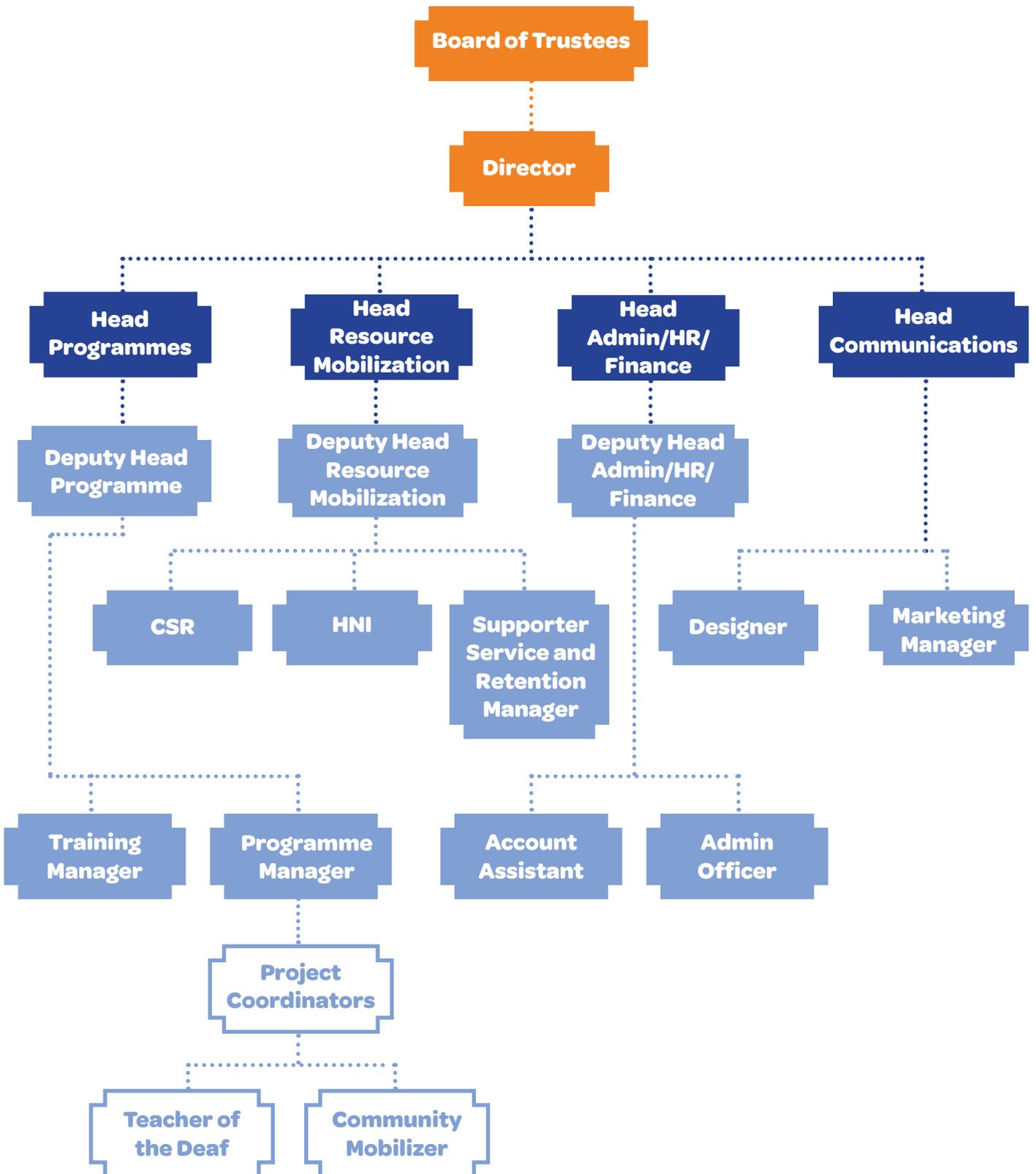
The young parents are made responsible for the development and wellbeing of the child by the larger family in particular, and society in general. They are expected to do all the right things at the right time, under expert guidance of course, but expert guidance tends to overlook and even ignore two very important needs that burden the parents particularly the mother - the Social and Emotional needs. VAANI was therefore conceptualised as an organisation that would address needs of the very young deaf child but in partnership with the parents, or, in their absence, the primary caregiver. Because generally it is the parents

who spend most time with the child.

### **Why a parent-professional partnership?**

Because the professional has the technical knowledge and skills, but he spends just 2 to 3 hours with the little deaf child. But parents especially the mother knows her child best, and spends the entire day with him/her. In order to best work this partnership, VAANI has created training modules. This training is not only restricted to skill development so that the parents are able to work with their young deaf children with the challenges they faced with hearing, communication and literacy. Programmes are also designed to instil in parents the ability and the confidence to accept their child's "differences", help and guide their child through her formative school years towards becoming a confident independent adult, and groom themselves as agents of change by influencing policy making authorities and the Government.

# ...ORGANOGRAM...



## ...OUR APPROACH...

At VAANI, our mission is to bring language into the lives of deaf children and their families and thus enabling them to have meaningful conversations between themselves and the world around them.

We work towards entitlement of every deaf child to total and complete access to communication, education, protection, and personal safety, equality in all spheres and

information and knowledge to reach his or her full potential as an individual and as a member of society.

Vaani has worked with **29,500 direct and indirect beneficiaries** over 12 years that include around **7000 deaf children, 12,000 parents, 7000 professionals** and **3500 general public**.

### **Our core area of work is in the disability sector, with focus on deafness and working intensively on the issue of Childhood Deafness.**



**Early Identification and Intervention** Our community mobilisers identify deaf children and families through extensive scoping and surveys, through anganwadi workers, word of mouth, hospital visits, and Sarva Shiksha Abhiyan data. The deaf children and families are then connected to Vaani's Sadhan Centers.



**Combined approach for imparting language and communication** At Vaani we believe that all deaf children are different and have unique needs. We focus on combined approach of developing communication and language in deaf children based on their needs. The focus is on the overall development of children with Hearing Impairment that is imparted through Individualised Educational Plans.



**Empowering and Engaging Parents and Professionals** Our main focus is on empowering parents to effectively communicate with their children with hearing Impairment. This is done through regular refresher programmes, group discussions and parent counselling. The ultimate aim is to create parent champions.

## ...OUR PROGRAMMES...

### The Problem

- ...Inability to hear and comprehend leads to lack of communication and language development
- ...Lack of adequate parental/family support
- ...Lack of adequate early identification and intervention programmes
- ...Lack of quality education and overall development
- ...Emphasis on training the deaf to accommodate the hearing community
- ...Our Education system is not very accommodative to deaf children
- ...Lack of evidence based practices
- ...Lack of adequate funding and resource
- ...Decreased opportunities for trusting, open relationships, socialization which leads to frustration and feeling of isolation
- ...Being deprived of basic rights

Deafness is a hidden and invisible disability. According to the World Health Organisation, hearing loss affects communication, cognition, behaviour, social-emotional development, academic outcomes, and later vocational opportunities. Sadly, a huge number of children, especially in developing countries like India, don't have access to proper diagnosis and follow-up infrastructure and hence are condemned to a life of frustration and unrealised potential.

There are between 10 and 15 million Deaf in India. These estimates vary according to how "deaf" is defined. There are 478

schools receiving government funding, and approximately 372 private schools for the Indian Deaf are scattered throughout India. The Indian Deaf population is not well connected or informed, and many Deaf people do not even know the names of all the schools or clubs for the Deaf within their own city.

In developed countries for every 1000 children born, 4 are born deaf, whereas the number changes to 6 to every 1000 children in developing countries like India.

## Establishing Linkages With Target Groups:

In order to scale up VAANI’s reach, it becomes extremely important that we focus on accelerating our programme and collaborate with different stakeholders who would champion the cause of childhood deafness.

The key stakeholders for collaborating and working on their capacity building:

- ...Deaf children 0-14 years
- ...Parents and family
- ...Special educators
- ...Regular school teachers
- ...Anganwadi and Aasha Workers
- ...Government Authorities - district, state and national media
- ...Philanthropic partners
- ...Partners - NGOs, educational institutions, corporates and others

What We Set Out To Achieve	What We’ve Achieved	What Needs To Be Achieved	How Do We Get There
<p>...</p> <p>To advocate for the right of every deaf child to a full and complete life with respect and dignity</p> <p>...</p>	<p>...</p> <p>We have impacted 35000 beneficiaries, which include 12500 parents, 7500 children and 7000 general public and 8000 professionals</p> <p>...</p>	<p>...</p> <p>Impacting 30,000 deaf children by 2021, with emphasis on their overall development, leading to a meaningful social inclusion</p> <p>...</p>	<p>...</p> <p>Strengthening and expanding our SRC and Partnership Model</p> <p>...</p> <p>Learning, development and capacity building</p> <p>...</p> <p>Research and advocacy</p> <p>...</p> <p>Champions and community building</p> <p>...</p>

## Impact Statement and Programme Verticals 2018-2021

**Impacting 30,000 Deaf Children by 2021, with emphasis on their overall development, leading to a meaningful social inclusion.**

What's needed now more than ever are spaces and opportunities for collaborative working and creating champions in the community who would replicate our work in distant places and widen our area of impact. Vaani Deaf Children's Foundation has silently succeeded in making a huge impact for the deaf children. Since 12

years we have been working in North East and West Bengal and have expanded our work in South. We want to build on our programmes by being more innovative, expanding our reach and proving to be an effective resource for our deaf children.

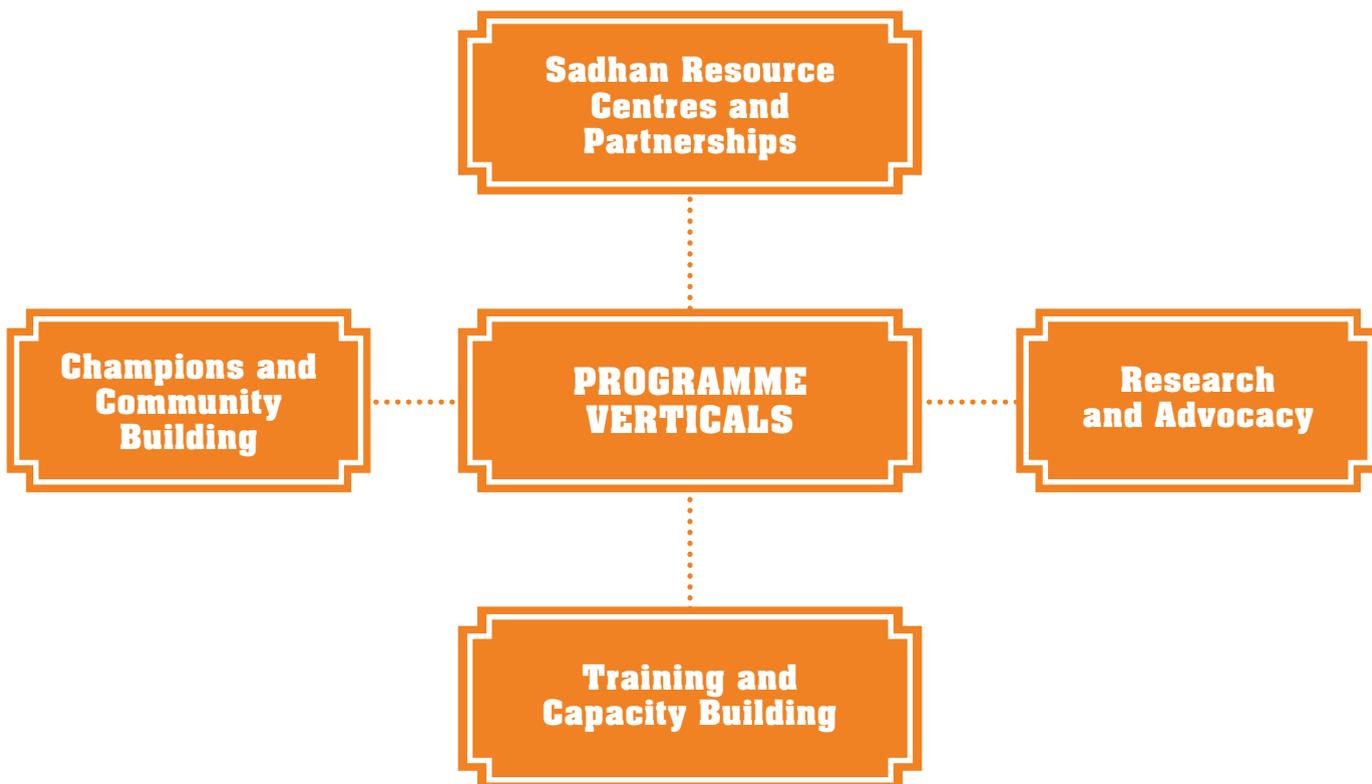
### Programme Dashboard

The overall programme goals focus on activities from **April 2018 - March 2021**.

It follows the system of DARCI: which clearly outlines the tasks for the Decision maker, ensuring they are Accountable, Responsible, Consulted and Informed. This assists in setting and planning performance development goals

for the staff who is responsible for the work.

The work breakdown structure (WBS) defines each activity with a clear timeline stating start and end dates. WBS helps in preplanning programme activities and keeping a track of the progress of each task.



## Programme Strategy and Tactics

Our programme strategy for 2018-2021 would elaborate on four programme verticals and tactics under each of them

### **I Sadhan Resource Center and Partnership Model**

- ... Strengthening the existing SRC model
- ... Expansion
- ... Early screening and Identification
- ... Working towards Inclusion
- ... Building partners and Networking
- ... SSA, RBSK, NRHM and NPPCD
- ... Rural and Urban model
- ... Data Management

### **II Learning and Development**

- ... Training and Capacity Building
- ... Internal-Parents skill building and Training TOD's
- ... External-NGO partner, Anganwadi and Asha Workers, Special Educators
- ... Regular School teachers
- ... Learning Academy
- ... Curriculum and material development
- ... Accreditations

### **III Research and Advocacy**

- ... Scoping
- ... Surveys
- ... Conceptualizing policies with different stakeholders
- ... Exploring research topics and Submitting Research Papers

### **IV Champions and Community Building**

- ... Identifying parent champions and teachers to replicate the model
- ... Creating teacher communities
- ... Creating NGO Community
- ... Formation of Parent leaders and groups

## ...CASE STUDY...

Born on 17th Sept 2006, to a daily labourer and a housewife in Chowbera village, Hooghly district of West Bengal, **Roboni Murmu's** deafness was caused by her mother contracting chicken pox in her first trimester. During the seventh month of her pregnancy, she also had a fall in the field in which she worked. For the first year, though, Roboni's mother Basanti didn't notice that her child had a problem with her hearing. When Robin turned one, her mother took her to an ICDS Centre. It was then that the teacher conducting the session noticed that Robin didn't respond to sound, or when called from a point that was outside the child's line of vision. She suggested that Basanti take her child to a special school to help her better.

Basanti took Roboni to the SSM Office in Nuniadanga to meet with the special educator, Mahua. On observing the child's behaviour

and responses, she recommended getting an audiology test done in Kolkata. Unfortunately, Basanti did not have the financial backing to do so, and let it go at this point. A few years later, she met with Mahua again who then referred her to PPKS. Robin, by this point, was already five years old. This is when the work with Robini began.

PPKS Pandua suggested Roboni come to the VAANI Sadhan Centre Pandua. She was registered on the 30th of December 2014 and has been a regular attendee of the Centre. Now, after having attended sessions for over three years, Basanti says that her daughter's communication, her reading and writing skills have greatly improved. The IEP Sessions and the skill training workshops were especially effective in helping her communicate with her child.





**...FINANCIALS...**



**PHILLIPOS & Co.**

**CHARTERED ACCOUNTANTS**

P. B. No. 534, No. 47, M-FLOOR  
WHEELER ROAD, COX TOWN  
BANGALORE - 560 005

BSNL : (080) 25467223, 25467224  
AIRTEL : (080) 41251474  
e-mail : phillippos18@gmail.com

**Independent Auditor's Report**

To  
The Trustees  
VAANI DEAF CHILDREN'S FOUNDATION  
Kolkata - 700046

**Report on the Financial Statements:**

We have audited the accompanying financial statements of **VAANI DEAF CHILDREN'S FOUNDATION** which comprise the Balance Sheet as at March 31, 2018 and the Income & Expenditure Account for the year then ended, and a summary of significant accounting policies.

**Management's Responsibility for the Financial Statements:**

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position of the trust. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility:**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Trust's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



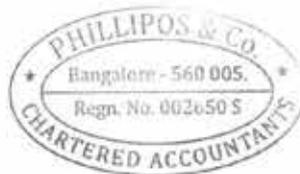
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion:**

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:

- a) in the case of the Balance Sheet, of the state of affairs **VAANI DEAF CHILDREN'S FOUNDATION** as at March 31, 2018;
- b) in the case of the Income and Expenditure Account, of the **Excess of Income over Expenditure** for the year ended on that date.

For PHILLIPOS & Co.  
CHARTERED ACCOUNTANTS  
FIRM REG. NO. 002650 S



A handwritten signature in black ink, appearing to be "B. ISSAC".

B.ISSAC  
PARTNER  
Mem. No.027621

Place: Bangalore  
Date: 12<sup>th</sup> July 2018

**VAANI DEAF CHILDREN'S FOUNDATION**  
Consolidated Balance Sheet as on 31st March 2018

Particulars	Schedule	31.03.2018 Rs.	31.03.2017 Rs.
<b>Source of Funds</b>			
Trust Fund	1	30,111	30,111
General Fund	2	54,34,620	47,35,156
PHF Fund	3	4,05,954	4,05,954
Current Liabilities & Provisions	4	53,34,062	30,05,016
		1,12,04,747	81,76,237
<b>Application of Funds</b>			
Fixed Assets	5	10,52,763	9,35,825
Loans & Advances	6	10,29,498	6,00,614
Cash & Bank Balances	7	91,22,486	66,39,798
		1,12,04,747	81,76,237

For VAANI Deaf Children's Foundation

*Ram Ramaswamy*

TV Ramaswamy  
Trustee, Chairperson  
Date: 12/07/2018  
Place: Bangalore

Sumedha Vijaylaxmi Joglekar  
Director

For VAANI DEAF CHILDREN'S FOUNDATION

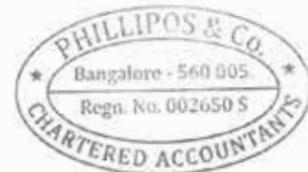
*Sumedha Joglekar*  
Director

As per our report of even date  
For Phillipos & Co.  
Chartered Accountants  
FRN: 002650 S

*B. Issac*  
Partner  
Mem.No.027621

For VAANI DEAF CHILDREN'S FOUNDATION

*Ram Ramaswamy*  
Trustee



**VAANI DEAF CHILDREN'S FOUNDATION**

**Consolidated Income & Expenditure Account for the year ended 31st March 2018**

Particulars	Schedule	31.03.2018	Rs.	31.03.2017 Rs.
<b>Income</b>				
Grants & Donations	8		2,46,50,260	2,66,58,676
Other Income	9		3,58,856	2,53,755
			<b>2,50,09,116</b>	<b>2,69,12,431</b>
<b>Expenditure</b>				
Human Resource	10			
Project		73,93,489		
General		48,38,890	1,22,32,379	1,27,78,909
Operational Expenses	11			
Project		30,64,101		
General		6,03,319	36,67,420	76,91,338
Office & Administrative Expenses	12			
Project		20,69,516		
General		11,82,997	32,52,513	27,34,905
Fund Raising Activity	13		47,54,104	17,85,281
Bank Charges			1,21,556	14,543
TDS written off			36,680	
Depreciation	5		2,45,000	1,47,187
<b>Excess of Income over Expenditure</b>			<b>6,99,464</b>	<b>17,60,268</b>
			<b>2,50,09,116</b>	<b>2,69,12,431</b>

For VAANI Deaf Children's Foundation

As per our report of even date

For Phillipos & Co.

Chartered Accountants

FRN : 002650 S

*Ram dhaup*

T V Ramaswamy

Trustee, Chairperson

Date: 12/07/2018

Place: Bangalore

Sumedha Vijaylaxmi Joglekar

Director

For VAANI DEAF CHILDREN'S FOUNDATION

*[Signature]*  
Director



*[Signature]*

B. Issac

Partner

Mem.No.027621

For VAANI DEAF CHILDREN'S FOUNDATION

*[Signature]*

Trustee

**VAANI DEAF CHILDREN'S FOUNDATION**

**Consolidated Receipt and Payment Account for the year ended 31st March 2018**

Particulars	Schedule	31.03.2018	Rs.	31.03.2017 Rs.
Opening Cash and Bank balance	14		6,639,798	8,846,095
<b>Receipts</b>				
Grants & Donations	15		26,874,764	21,653,750
Other Income	16		478,891	253,755
Liabilities	17		647,951	753,677
			<b>34,641,404</b>	<b>31,507,277</b>
<b>Payments</b>				
Human Resource	18			
Project		7,393,489		
General		4,838,890	12,232,379	12,725,787
Operational Expenses	19			
Project		3,029,182		
General		603,319	3,632,501	7,691,338
Office & Administrative Expenses	20			
Project		2,069,516		
General		1,219,677	3,289,193	2,695,505
Fund Raising Activity	21		4,754,104	1,620,873
Fixed Assets	22		361,939	499,012
Loans and Advances	23		597,362	(379,589)
Other Payment	24		529,884	
Bank Charges			121,556	14,543
Closing Bank ,Cash, Fixed Deposit Balance	25		9,122,486	6,639,807
			<b>34,641,404</b>	<b>31,507,277</b>

For VAANI Deaf Children's Foundation

*T V Ramaswamy*

T V Ramaswamy      Sumedha Vijaylaxmi Joglekar  
Trustee, Chairperson      Director  
Date: 12/07/2018  
Place: Bangalore

For VAANI DEAF CHILDREN'S FOUNDATION

*Sumedha*  
Director



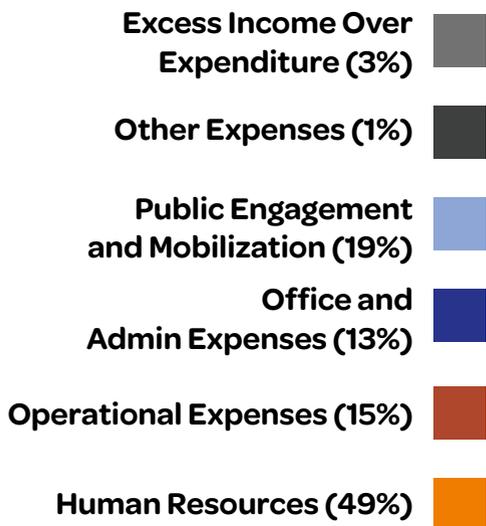
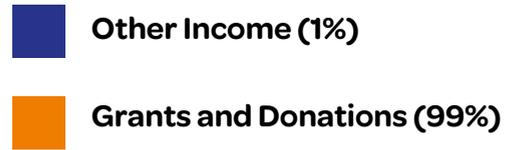
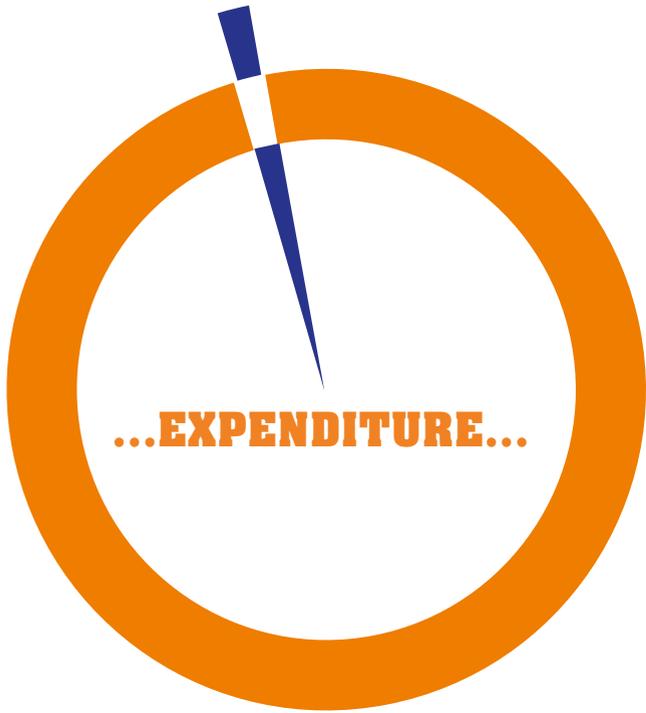
As per our report of even date  
For Phillipos & Co.  
Chartered Accountants  
FRN : 002650 S

*B Issac*  
Partner  
Mem.No.027621

For VAANI DEAF CHILDREN'S FOUNDATION

*Rama Bhand*

Trustee



## ...TEAM VAANI...

<b>Sumedha Joglekar</b>	<b>Avijit Naskar</b>
<b>Bhavani Arumugham</b>	<b>Tonny Dutta Ray</b>
<b>TV Kusuma</b>	<b>Sovan Chatterjee</b>
<b>Nithya K</b>	<b>Ruby Koley</b>
<b>Soniya</b>	<b>Doly Mondal</b>
<b>Vandana</b>	<b>Kalpna Jhulki</b>
<b>Ajita Gohain</b>	<b>Swarup Das</b>
<b>Biswajit Debnath</b>	<b>Aloy Jhulki</b>
<b>Basana Debnath</b>	<b>Manisha Shaw</b>
<b>Mukuta Deka</b>	<b>Salma Hussain</b>
<b>Jyoti</b>	<b>Jarna Mistry</b>
<b>Shashikala</b>	<b>Binapani Bahadur</b>
<b>Anita</b>	<b>Soma Nag</b>
<b>Krishna Nand Prasad</b>	<b>Indrajit saha</b>
<b>Ashwini</b>	<b>Geeta Kundu</b>
<b>Thriveni</b>	<b>Hiralal Roy</b>
<b>Veeresh Murthy YS</b>	<b>Shritama Basu</b>
<b>Piew Banerjee</b>	<b>Nishikanta Roy</b>
<b>Aditi Pramanick</b>	<b>Muslima Bibi</b>
<b>Jovial Moshahary</b>	<b>Sudhir Kumar</b>





**Deaf Children's Foundation**

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Kalyan Nagar; Bangalore -560043.*

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